



CLIENT STORY

STREAMLINING M&A DUE DILIGENCE WITH STRIDER'S CHECKPOINT

As one of the largest and most reputable financial institutions in the United States, this client regularly engages in several merger & acquisition (M&A) activities. To ensure the safety of the organization and its clients, our client prioritizes thorough due diligence on potential M&A partners.

As part of this due diligence, our client utilizes Strider's Checkpoint. Checkpoint enables the user to instantly verify whether the potential M&A partners have any ties to restricted or high-risk entities, including sanctioned entities and subsidiaries, military suppliers, end users, and other state-owned enterprises.

With this capability, the client is able to streamline the due diligence process, prioritize their resources, and focus on partners with lower risk profiles.

Challenge

A lengthy yet critically important step, conducting due diligence on a potential M&A partner requires a substantial amount of time and effort. One of the most difficult aspects of the due diligence process is determining the state-sponsored risks associated with the potential partner. The procedure involves a laborious process of gathering complex data, cross-referencing various international sources, and conducting in-depth investigations.

Before adopting Checkpoint, our client experienced incidents of nearly finalizing the due diligence process before having to stop the M&A entirely at the last minute after discovering state-sponsored associations with the organization.



Solution

Realizing the need to streamline the due diligence process, our client sought out a solution and discovered Checkpoint. Checkpoint enabled our client to immediately verify whether the potential partners had any relationships with restricted or high-risk entities that could pose risks upon the M&A.

With this added speed to insight, the client now utilizes Checkpoint as an initial screening tool before going through the entire due diligence process for every potential partner. It enables the client to prioritize their resources and focus on partners with lower risk profiles from the beginning.

Result

The implementation of Checkpoint resulted in two significant benefits for the client.



Time and Cost Savings

By eliminating the need to conduct extensive due diligence for all potential partners, the client saves valuable time and resources. The initial screening process allows the client to efficiently identify and disqualify potential partners that are high-risk, streamlining the overall M&A process.



Enhanced Decision-Making

Supply Chain Intelligence provides the client with a robust risk assessment ability. It delivers key insights surrounding the identified state-sponsored risks, enabling the client to make informed decisions and effectively mitigate potential risks.

See Checkpoint in Action

Better visibility into third-party organizations has become increasingly critical in today's security landscape. Checkpoint offers never-before-seen intelligence for faster and more confident decision-making.



REQUEST A DEMO TODAY.

See how Checkpoint can safeguard your M&A.

striderintel.com/request-demo

