

#### CLIENT STORY

# Streamlining M&A Due Diligence with Strider's Organizations Search

As one of the largest and most reputable financial institutions in the United States, this client frequently engages in mergers and acquisitions (M&A). To protect both the organization and its clients, the company places a high priority on conducting rigorous due diligence on potential partners.

As part of this process, the client leverages Strider's Organizations Search—a tool that enables users to quickly identify whether prospective M&A targets have connections to high-risk or restricted entities, including sanctioned organizations, military suppliers, state-owned enterprises, and other flagged end users.

By using Organizations Search, the client streamlines its due diligence workflows, allocates investigative resources more efficiently, and focuses attention on opportunities with lower risk profiles.

# Challenge

Conducting due diligence on a potential M&A partner is a complex and time-intensive process—but essential to protecting long-term organizational integrity. One of the most challenging aspects is uncovering potential state-sponsored risks tied to the partner organization. This often requires sifting through fragmented international records, manually cross-referencing sources, and performing deep investigative work.

Before adopting Organizations Search, the client had experienced cases where significant time and resources were invested in the due diligence process—only to halt the deal at the final stage after uncovering hidden ties to state-sponsored entities.



## Solution

Recognizing the need to streamline and strengthen their due diligence process, the client turned to Strider's Organizations Search. The tool allows them to instantly assess whether potential M&A partners have known ties to restricted or high-risk entities that could introduce legal, financial, or reputational risks.

With this accelerated visibility, the client now uses Organizations Search as a first-line screening tool—enabling them to flag potential red flags early, prioritize investigative resources, and focus on lower-risk opportunities from the outset.

### Result

The implementation of Organizations Search resulted in two significant benefits for the client.



#### **Time and Cost Savings**

By eliminating the need to conduct extensive due diligence for all potential partners, the client saves valuable time and resources. The initial screening process allows the client to efficiently identify and disqualify potential partners that are high-risk, streamlining the overall M&A process.



#### **Enhanced Decision-Making**

Organizations Search provides the client with a robust risk assessment ability. It delivers key insights surrounding the identified state-sponsored risks, enabling the client to make informed decisions and effectively mitigate potential risks.

# See Organizations Search in Action

Better visibility into third-party organizations has become increasingly critical in today's security landscape. Organizations Search offers neverbefore-seen intelligence for faster and more confident decision-making.





